

VZCZCXYZ0019  
OO RUEHWEB

DE RUEHQQT #0174 0221913  
ZNR UUUUU ZZH  
O 221913Z JAN 07  
FM AMEMBASSY QUITO  
TO RUEHC/SECSTATE WASHDC IMMEDIATE 6148  
INFO RUEHBQ/AMEMBASSY BOGOTA IMMEDIATE 6366  
RUEHPE/AMEMBASSY LIMA IMMEDIATE 1328  
RUEHLP/AMEMBASSY LA PAZ JAN 0361  
RUEHBR/AMEMBASSY BRASILIA IMMEDIATE 3704  
RUEHCV/AMEMBASSY CARACAS IMMEDIATE 2312  
RUEHZP/AMEMBASSY PANAMA IMMEDIATE 0678  
RUEHGL/AMCONSUL GUAYAQUIL IMMEDIATE 1749  
RHMFIS/CDR USSOUTHCOM MIAMI FL

UNCLAS QUITO 000174

SIPDIS

SENSITIVE  
SIPDIS

PM/DTCC - BLUE LANTERN COORDINATOR

E.O. 12958: N/A  
TAGS: ETTC KOMC EC US  
SUBJECT: BLUE LANTERN RESPONSE: DDTC CASE #050021165

REF: STATE 002240

¶11. (SBU) In response to reftel questions on application #050021165, the Embassy has verified that Apeqs-Cotela C.A. is the Harris Corporation's Ecuadorian representative. We have also verified the validity of the pending \$8,000 Ecuadorian Joint Command order for spare Harris radio parts. The U.S. Military Group (MILGP) has dealt with Apeqs-Cotela as the local Harris Corporation representative since 2001, noting Apeqs-Cotela's involvement in over \$3 million in Harris Corporation transactions. Apeqs-Cotela currently assists with product delivery, inventory review, and training for new radio systems purchased by the MILGP for the Ecuadorian military.

¶12. (SBU) Based on the information provided, we believe Apeqs-Cotela to be a reliable recipient of USML items.  
JEWELL